



MELVIN MARK

EST. 1945

Quinn Thomas

The Situation

Quinn Thomas is a marketing communications and brand strategy company with offices in both Portland and Seattle. As a creative agency, they sought to find a space that was not only unique, but fit their brand at the end of their lease in 2020. They were also in the process of acquiring a secondary business and were looking at the Lake Oswego area as a possible new home.

Our Approach

Having been headquartered at Five Centerpointe, a Melvin Mark & Becker Capital-owned building in Tigard, Quinn Thomas called upon Melvin Mark Brokerage Company's [Paul Andrews](#) to help them find a new location. At the time, the COVID-19 pandemic had shifted the focus of many businesses away from the Central Business District and towards suburban offices. Because of this, the market was extremely competitive and the right space was more difficult to find than usual.

Paul toured the company through several potential locations in the Lake Oswego area including new construction, Kruse Way, and Tigard locations. Taking their desire for open office space into consideration, he eventually found them the perfect fit at Lake View Village. The one-of-a-kind circular space featured large windows and exposed wood beams, but needed a few updates to make it suitable for Quinn Thomas' operations.

The Results

Paul worked with the landlord to negotiate optimal lease terms including a desirable tenant improvement allowance and helped Quinn Thomas update the space's floors, lighting, and interior paint. They also added a unique kitchen area and created enclosed offices along the outer edge of the space. Today, the agency is happily headquartered in their 3,000-square-foot office with plenty of second-floor views of bustling Lake Oswego.