



The discipline of team sports was good preparation for Greg; as a former college football player, he knows that it is the sum of the parts that wins the day. He appreciates that he and his partners work together, sharing their know-how to move deals through the process and helping each other solve challenges along the way. Because he's worked on hundreds of transactions, clients are confident that he knows what he's doing. He doesn't believe in taking no for an answer – if a project hits a roadblock, he looks for new ways to navigate around the obstacle and deliver the right solution to meet the client's need.



Greg Wellington, Vice President

Professional Experience

Greg joined Melvin Mark Capital Group following twelve years with CBRE Capital Markets/Debt & Equity Finance, following the acquisition of North Coast Mortgage Company (NCMC) by CBRE. During his tenure at NCMC, Greg was responsible for managing the \$1 billion loan portfolio on behalf of correspondent lenders, primarily comprised of life insurance companies and other financial institutions with commercial real estate loan assets. Prior to joining NCMC, he was employed for two years in the unsecured credit and commercial real estate departments of Security Pacific Bank.

Notable Clients and Transactions

- Barry Menashe Realtors
- Oregon Medical Association
- Pacific Northwest Properties
- Prium Companies
- Realvest Corporation

Community Leadership

- NAIOP member
- Oregon Mortgage Lenders Association board member

Education, Awards, Certifications

- University of Washington, certificate in commercial real estate
- Central Washington University, Bachelor of Science in business/finance.