



## Maria Duncan

BROKER, MELVIN MARK BROKERAGE COMPANY

In the fast-paced and changing world of commercial real estate, Maria Duncan aptly keeps pace. Maria has an uncanny ability to cut through red tape and close the deal. This, paired with her knowledge of the business and trademark persistence, makes her a natural at finding the right tenant for the right property.

Maria's talents have been honed over the past twenty years as a consistent top producer in the commercial real estate industry. Her extensive transaction experience includes structuring complex leases - retail, shopping center, office, and land - as well as sales, renovation and development.

Since joining the Melvin Mark Brokerage Company team in 2003 as a retail and office specialist, Maria has put her entrepreneurial talents to good use. She says, "It's rewarding to be able to utilize the company's extensive marketing, development and construction resources to benefit my clients." And it's her dedication to meeting the needs of those clients that has made her a standout in the field.

"It's rewarding to be able to utilize Melvin Mark Brokerage Company's extensive resources to benefit my clients."

### LANDLORD REPRESENTATION:

Maria has leased and brokered several major development projects including class A and historic office buildings, bare ground projects, build-to-suit projects, and retrofits. Successful projects include the Union Bank of California Tower, Crown Plaza, Columbia Square, Oregon Convention Center, and Design Center. She presently represents over 600,000 square feet of office and retail space for lease.

### TENANT REPRESENTATION:

Represented several notable retail and office projects involving Opus Northwest, Hiro Sushi, Green Building Services, Fred Meyer, Inc., Associated Grocers, Bi-Mart, Wal-Mart, REI, La-Z-Boy, Big Town Hero, Dr. Martens, and Kinko's.

### AFFILIATIONS & AWARDS:

#1 Agent, Coldwell Banker Commercial, 1992-1998, 2000 - 2001  
Top 10-15% nationally in Coldwell Banker Commercial Sales for 1992, 1994, 1995 & 1996

Member - International Council of Shopping Centers  
Member - Portland-Vancouver Commercial Board of Realtors



MELVIN MARK  
COMPANIES

111 SW Columbia, Suite 1380  
Portland, Oregon 97201  
Telephone: 503/223-9203  
www.melvinmark.com