



“...we conduct our business like our tenants do... soundly and responsibly.”

Scott Andrews

PRESIDENT, MELVIN MARK PROPERTIES

Scott Andrews believes the foundation of Melvin Mark’s success is its dedication to building solid relationships. “Both as a company and as a group of people, Melvin Mark believes strongly in the power of relationships. We’ve been successful because we’re in it for the long haul. We establish relationships with tenants, landlords, other brokers, and vendors. We give tenants good working environments at reasonable prices and back that up with attentive high-quality services.”

“Melvin Mark has been around for a long time,” Scott says, “and will be around for a long time. That’s because we conduct our business like our tenants do -- soundly and responsibly.”

Scott joined Melvin Mark Properties as a leasing agent in 1978, soon after receiving his MBA from the University of Pennsylvania’s prestigious Wharton School. At the time, Melvin Mark owned and managed 750,000 square feet of commercial space.

Since then, Melvin Mark has grown to become one of Oregon’s commercial real estate giants, leasing and managing more than 3 million square feet of space. And Scott, because of his contributions to that growth, has risen to president of Melvin Mark Properties with a wide spectrum of responsibilities, including some of the company’s most important projects.

Scott supervises all leasing activity for Melvin Mark Properties and Melvin Mark Brokerage Company. He also oversees the company’s corporate marketing efforts and directly leases Crown Plaza and Union Bank of California Tower, two Class A buildings in downtown Portland.

The philosophy of success coming from solid relationships also permeates Scott’s personal life and civic work. He is past President of the Multnomah Athletic Club and past President and Chairman of the Board of the Oregon Sports Authority. He has served as Chair of the Portland Business Alliance and currently serves as President of Mall Management, Inc. He was recently elected Chairman of the Portland Development Commission. In addition, he sits on the Board of Directors for LifeWorks Northwest. He’s a veteran soccer and basketball coach and has served on the Board of Directors for Cystic Fibrosis (he was named Board Member of the Year), Planned Parenthood and Portland Youth Soccer Association.



MELVIN MARK
COMPANIES

111 SW Columbia, Suite 1380
Portland, Oregon 97201
Telephone: 503/223-4777
www.melvinmark.com