



Profile

TOM BECIC



Tom has represented many of Portland’s top 25 and most admired companies including Miller Nash Attorneys, KPFF Consulting Engineers, Perkins & Company CPAs, Ferguson Wellman Capital Management and Dull Olson Weekes Architects. Tom has also represented several landmark office buildings, including US Bancorp Tower, Umpqua Bank Plaza and Columbia Square. Representing both landlords and tenants provides Tom a unique perspective; his ability to understand both sides of a transaction is a key ingredient to his success.

“It is apparent that [Tom’s] knowledge of the local market, good understanding of the owners, strategies and clear communication skills generated the best deal we could have ever hoped to have received.”

-Blake Patsy, Managing Partner, KPFF Engineers

PROFESSIONAL EXPERIENCE

Tom joined Melvin Mark Brokerage Company in 1984 and has more than 30 years of experience in the Portland real estate market. Specializing in office leasing and tenant representation, he has negotiated hundreds of millions of dollars in lease transactions for both tenant and landlord clients. His clients appreciate his in-depth market knowledge, successful track record and his 100 percent commitment to their best interests.

EDUCATION & AWARDS

- BOMA Most Valuable Broker of the Year
- BOMA Bill Robert’s Memorial Award for Leadership
- Oregon State University, Bachelor of Science in Business Administration

LEADERSHIP

- Architectural Foundation of Oregon Board Member/Executive Committee Member
- Portland Business Alliance Central City Standing Committee Member
- BOMA past President/Executive Officer

CLIENTS & TRANSACTIONS

- Tenant Representation Clients
- Miller Nash Law Attorneys
- KPFF Consulting Engineers
- US Bank Equipment Finance
- Perkins & Company CPAs
- Ferguson Wellman Capital Management



Testimonials

TOM BECIC

“[Tom’s] professionalism, attention to detail, clear communication skills, and desire to provide the best possible level of service is greatly appreciated. His excellent service allowed me to concentrate on what I do, which is the business of engineering.”

Blake D. Patsy, PE, SE, Principal, KPFF Consulting Engineers

“Tom helped us make the best decision for our space needs by arming us with a wealth of market research and valuable insight on viable alternatives. This included preparation of detailed occupancy cost comparisons, allowing us to accurately compare a “stay vs. move” scenario. In addition, Tom guided us through an intelligent and meaningful way, the comparison of the best case scenario market deal for the alternative buildings with the proposal from our existing landlord.”

Drinda Roth, Office Manager, Perkins & Co.

“Tom Becic’s understanding of our firm’s needs and dynamics were vital to the success of this project. He was extraordinary in his ability to work with our firm’s principals. Tom established a rapport with every member of a very diverse group of key individuals. Tom is professional, knowledgeable and patient. At the same time, he makes a very personal investment in his clients.”

Amy Friendly, Director of Operations, Dull Olson Weekes – IBI Group Architects, Inc.

“[Tom’s] relationships with others in Portland really shined through as an important ‘extra’ that insured our success, especially related to the build-out of the space. This was especially helpful to us when keeping in perspective and good judgment the rising costs of construction and leasing over the life of the project. Thank you again [Tom] for your investment of time, energy and expertise in making Willamette University a success in Portland.”

Jim Bauer, Vice President of Administrative Services, Willamette University

“I was particularly impressed with [Tom’s] understanding of the unique issues that face law firms. He was also very helpful in developing sophisticated comparisons of the financial aspects of the various leases we were considering...and was very diligent in his efforts. We always felt like we were his most important client.”

Jonathon L. Goodling, Miller Nash Attorneys at Law



MELVIN MARK BROKERAGE | CAPITAL GROUP | CONSTRUCTION | DEVELOPMENT

Tenants

TOM BECIC

