



Profile

DAVID SCHAFFER



David Schaffer has always had an entrepreneurial nature. He likes the process of creating something tangible and watching it grow from the conceptual stage to reality. This interest gives him an affinity for developers and a shared understanding of how they think and approach a project, which makes him a valuable resource during the financing process. He even completed a small redevelopment himself for a better grasp of the challenges his clients face. Like his partners, he thrives on problem-solving and helping clients figure out the best path to capitalizing their project.

“[David’s] wonderful attention to detail and advocacy of his client were instrumental in getting his customer best positioned for a refinance. He did an excellent job guiding the client through the necessary improvements in operations, management and reporting which really made all the difference getting the maximum dollars on the loan” - Carmen Esteban, Vice President, HomeStreet Capital CRE Finance Dept.

PROFESSIONAL EXPERIENCE

David has financed over \$2 billion in commercial and multi-family real estate transactions in his career. He joined Melvin Mark after spending five years with CBRE/Capital Markets/Debt & Equity Finance. Prior to joining CBRE/Capital Markets, David spent three years with StanCorp Mortgage Investors in Portland, Oregon. Total loans closed were over \$250 million, representing more than 200 transactions.

EDUCATION & AWARDS

University of California at Berkeley,
Bachelor of Art

LEADERSHIP

Commercial Real Estate
Development Association (NAIOP),
member

Oregon Mortgage Lenders
Association, member

Metro Multifamily Housing Authority,
member

CLIENTS & TRANSACTIONS

Regency Centers

Metrovation

CE John

David Gold

Menashe Properties