



Profile

GREG WELLINGTON



The discipline of team sports was good preparation for Greg; as a former college football player, he knows that it is the sum of the parts that wins the day. He appreciates that he and his partners work together, sharing their know-how to move deals through the process and helping each other solve challenges along the way. Because he's worked on hundreds of transactions, clients are confident that he knows what he's doing. He doesn't believe in taking no for an answer — if a project hits a roadblock, he looks for new ways to navigate around the obstacle and deliver the right solution to meet the client's need.

“[Greg] is very ethical — he really seems to be thinking about what's right for us. I feel that he is making recommendations as if he was a principal and not just an agent in the transaction, helping to make decisions that reflect the best interest of all the parties.” David Beckerman, CFO, Sher Partners

PROFESSIONAL EXPERIENCE

Greg joined Melvin Mark Capital Group after twelve years with CBRE Capital Markets/Debt & Equity Finance, following the acquisition of North Coast Mortgage Company (NCMC) by CBRE. During his tenure at NCMC, Greg was responsible for managing the \$1 billion loan portfolio on behalf of correspondent lenders, primarily comprised of life insurance companies and other financial institutions with commercial real estate loan assets.

EDUCATION & AWARDS

University of Washington, certificate in commercial real estate

Central Washington University, Bachelor of Science in business/finance.

LEADERSHIP

Oregon Mortgage Lenders Association board member